

# Store Intelligence

Boost sales, slash costs, and minimize waste with real-time data insights from your stores

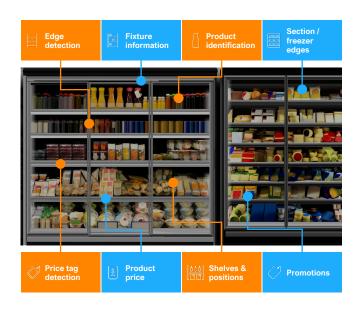
## Challenge

Retailers face significant hurdles that directly impact their bottom line and customer satisfaction:

- Empty shelves: The number 1 reason customers leave a store without making a purchase is due to empty shelves.\*
- Price discrepancies: Inaccurate pricing at the shelf costs retailers \$90 billion in lost sales worldwide.\*
- Sales growth: Retailers using computer-aided ordering experience 18% higher sales growth, highlighting the potential for technological solutions to drive revenue.\*
- Inaccurate data: With POS data, retailers are relying on inaccurate data that is already out-of-date compared with what customers are actually seeing at the shelf.

Addressing these issues is crucial for improving customer experience, reducing losses, and driving sales growth. SymphonyAl offers a comprehensive solution to tackle these challenges head-on.

\*IHL Group, 2024



Join over

20,000

stores worldwide capturing in-store opportunities faster than ever before.

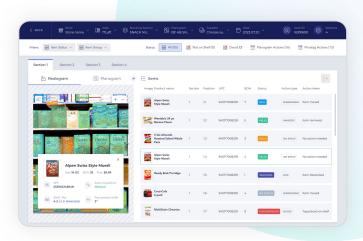
## **Solution**

Store Intelligence is an AI computer vision solution for retailers to make critical operational decisions based on real-time store conditions. It is an essential component in making connected, automated stores a reality to achieve new levels of compliance, on-shelf availability, and operational excellence.

## **Boost sales**

Store Intelligence drives incremental sales for retailers by addressing:

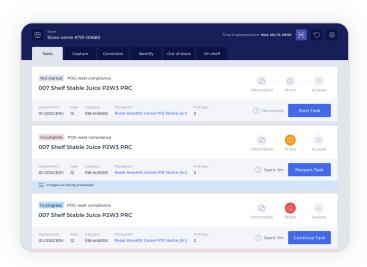
- Perfect placement: Ensure every product is in the right spot.
- Quick restocks: Prioritize and speed up shelf replenishment.
- Accurate pricing: Correct prices, every time.
- Promo precision: Keep promotional displays and pricing spot-on.
- Smarter orders: Better inventory accuracy for smarter ordering.
- Tailored insights: Store-specific profiles to boost orders.



### Slash costs

Store Intelligence helps retailers mitigate spend through:

- Efficient operations:
   Reduce out-of-stocks and replenishment needs.
- Optimize labor costs: Minimize shelf scanning for OOS, POG, price, and promo compliance.
- ESLs not required: Achieve price compliance ensuring the right tag in the right place.
- Promo validation: Reduce labor for promo checks.
- Better inventory: Avoid overstocking and understocking.

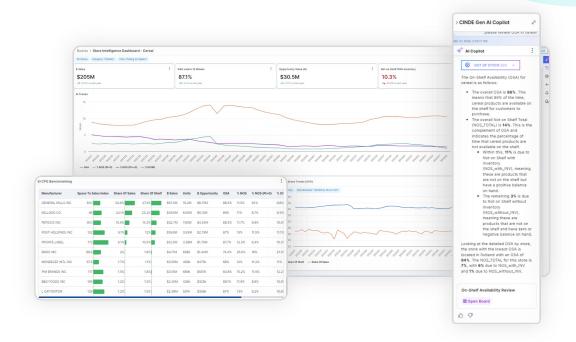




## **Reduce waste**

Store Intelligence helps retailers balance ordering to meet customer demand:

- Precise sales profiles: Understand the unique sales patterns of each store to optimize ordering.
- Minimizing overstocks: Optimized ordering helps maintain an ideal inventory level, reducing waste, reducing cash tied up in excess stock and maximizing shelf life.
- Preventing stockouts: Accurate sales data allows each store to profile its stock requirements to minimize out-of-stocks.
- Enhanced inventory management: Informed decisions help improve overall supply chain efficiency.



11% Increased on-shelf availability

23%
Improved planogram compliance

5%
Increased sales





#### Connected insights

New data and insights can be utilized throughout our Connected Retail platform.



# Highly experienced predictive and generative Al

Our Gen AI copilot simplifies complex data analysis using retail-specific AI models and a retail-specific LLM.



#### Al-driven action worklists

Al-driven insights and next best actions all prioritized for optimal store performance.



#### Product data monetization

Allows for the exchange of data to help partners manage labor, supply chain, and orders.

## Why SymphonyAl?

- **Unmatched accuracy:** True product recognition, computer vision, optical character recognition, and Al deliver superior data.
- Effortless data capture: Via mobile device and/or fixed cameras for maximum flexibility.
- Rapid ROI: Get insights fast and see results quicker.
- Reliable, proven Al and retail expertise: Trusted by the world's top retailers to deliver unmatched results.

Learn more about our Store Intelligence fast-track pilot program, made for retailers looking to prove value in just 3 months.

Contact us at <a href="mailto:symphonyai.com/retail-cpg/get-started/">symphonyai.com/retail-cpg/get-started/</a>.



